Minutes of the 2023 J/24 World Council Meeting Business Virtual Session November 9, 2023

- 1) Call to Order and Chair's Overview: The meeting was called to order at 9:05 a.m. EST. We have a quorum. Will said we've had a great year especially with the Worlds in Greece and Europeans in Hungary, and seeing so many young people and women out racing! In the US, several successful events took place including Midwinters, North Americans, Nationals and the debut of two Corithian only Championships. Regatta participation is down across many Classes since 2020, so as leaders, we need to make sure we select top venues. Charter boats are vital, particularly without an active builder. The used boat market is solid. As a Class, we need to grow with the times. Let's streamline measurement/inspection and focus on a fun experience. Thank you to all our volunteers for your investment in the Class!
- 2) Appoint Secretary: Will Welles appointed Julie Howell as the secretary. Meeting documents are available at: https://www.dropbox.com/scl/fo/egc21649d4t95ywb9dhji/h?rlkey=6mxbk0y6mdqayu9vdtl8buwn3&dl=0
- 3) Introductions: Will Welles (Chair, USA), David Cooper (Vice Chair, GBR), Kat Malone (Finance Chair, USA), Nicolas Cubria (Executive Committee, ARG), Aris Pallikaris (Executive Committee, GRE), Jorge Castillo (Executive Committee, MEX), Nancy Zangerle (Past Chair, USA), Curt Barnes (ITC, USA), Michael Peters (ITC, GER), Steve Wright (AUS), Hugo Ottaway (AUS), Simon Grain (AUS), Tim Octon (GBR), Mate Kakas (HUN), Gianni Riccobono (ITA), Monica Persson (SWE), Marcus Rogers (USA), Dan Busch (USA), Christopher Howell and Julie Howell (ODAM, USA). No proxies were received.
- 4) **Financials**: Chris H. reported at the previous meeting: "The fiscal year ended on 30 September, and as projected the P&L shows a negative income this year. Royalty tag sales came in below expectation, which was a surprise. But the Class is still strong financially with over \$84,000 on the Balance Sheet (almost two times our yearly budget). This is a healthy sign for any non-profit organization. After Executive Committee approval, we produced promotional stickers (not originally budgeted), which should last three years. That expenditure is somewhat offset by a better price on hull stickers. The Executive Committee is looking for ways to strengthen revenue to keep us in the black year to year. An increase in the sail royalty tag fee from \$35 to \$50 would be my recommendation. This is in line with many other one-design Classes."

Chris and Kat prepared the year-end Profit & Loss statement and Balance Sheet for Fiscal Year 2022-2023. The new IJCA website is now live, finally! The cost of this modernization was approved in a past budget cycle, so now the expense is noted separately at \$4,500 (not recurring). Please review the updated website and let us know your feedback! Chris H. clarified that shipping is divided into "Member Benefit" which is for the hull stickers/membership cards to NCAs and "Shipping" which is for royalty tag shipping. Chris H. explained that "promotion/advertising" is for the promotional stickers noted above. Marcus suggested that we add a 2024 expense for revamping the Worlds perpetual trophies for youth and women. Nancy summarized that the trophies have Deeds of Gifts so we should reach out to

the original donors first. Perhaps we could refurbish them, while maintaining the history. There is a line item for award expense, so we may be able to allot funds there.

Regarding a royalty tag price increase, Nancy sees this as helpful more in the long-run than immediately. Chris H. believes that many sailmakers work hand-to-mouth, so he doesn't think they keep a high inventory of tags (other than probably North Sails). The 10-year average of sail royalty tag sales is 550 annually. The posted budget projects 570, and Marcus recommended showing this at \$20,000 income.

Nancy Zangerle made a motion to increase the sail royalty tag price to \$50.00 each, seconded by Jorge Castillo. The motion passed unanimously.

Nancy Zangerle made a motion to accept the Year-end Financial Statements and 2023-2024 Budget with the \$20,000 royalty tag adjustment as stated above, seconded by Marcus Rogers. The motion passed unanimously.

5) **Elections**: In odd years, the IJCA elects a Finance Chair and annually the Executive Committee:

Kat Malone USA, Finance Chair Dan Busch USA, Executive Committee Nicolas Cubria ARG, Executive Committee Maike Hass GER, Executive Committee Keiji Kondo JPN, Executive Committee Aris Pallikaris GRE, Executive Committee Mark Usher IRL, Executive Committee

Will Welles made a motion to accept Kat Malone as Finance Chair, seconded by Nancy Zangerle. The nomination passed unanimously.

Will Welles made a motion to accept the Executive Committee as presented, seconded by Marcus Rogers. The slate passed unanimously.

The Technical Committee is appointed annually. Nominations from the ITC Chair, Curt Barnes, are as follows: Curt Barnes (USA) Chair, Michael Johnson (USA) Designers Representative, Alex Finsterbusch (ARG), Nick McDonald (GBR), Michael Peters (GER), Gianpietro Pollesel (ITA), Kenneth Porter (MEX), Tim Winger (USA), Nancy Zangerle (USA).

David Cooper made a motion to accept the Technical Committee as presented, seconded by Will Welles. The motion passed unanimously.

Curt added that the next round of Rules proposals will be mostly clarifications in regard to our Closed Rules. It's been great to communicate with 76 measurers worldwide. Keep an eye for more Frequently Asked Questions in the newsletter and online. For events that are not a World Championship, the goal is to reduce the time spent onsite for event inspections. The Technical Committee drafted guidelines for what to measure at events and how to become a measurer.

The Executive Committee will review these documents to determine if they should be part of our By-Laws, and if so, they would need ratification of the World Council.

- 6) **Technical / Documents Update**: Thank you Nancy for leading the update of International J/24 Class Association Class Standard Notice of Race (NoR) For Continental Championships and International J/24 Class Association Class Standard Notice of Race (NoR) For World Championships, with help from IJs quite familiar with our Class. Chris reminded the Council that when World Sailing updated our Class Rules in the past cycle, the numbering was changed. Check your old NoRs and SIs! Nancy advised everyone that the Racing Rules of Sailing will be updated next year.
- 7) **2026 and 2027 World Championships**: Over the years, the IJCA had a rotation of every fifth year's Worlds being hosted in "other than North America and Europe." During the pandemic, this schedule got off track and we fell behind on our four-year planning cycle.

Proposals from Australia and Argentina are included in the Dropbox folder for hosting the 2026 World Championship.

Australia: Simon said the Sandringham Yacht Club in Melbourne is sensational with a new facility and professional race management. They expect 15 charter boats, and up to 40 entries overall. Expect warm weather with exciting breezes in November. This should be an affordable location, particularly with the exchange rate. Hugo has attended several World Championships, and thinks that having the Championship in a holiday location is the selling point. Marcus noted that Australia has the second-highest amount of members in the IJCA. Some of the event budget estimates are included in the club portion of the proposal and others in a separate document. The entry fee is to be determined. Simon explained that some proposal language is generic legal language from SYC, and for sure this is the best club to be hosting an Australian Worlds. Nancy noted that the Class has its own agreement to host, available online.

Argentina: Nico spoke to the amazing Patagonia (Club Nautico Bariloche), an area known for outdoor sports, hotels, restaurants, etc. for different budget levels. The sailing venue is windy, but the challenge will be getting the boats there. Nico thinks the Worlds would rejuvenate J/24 racing in South America. They have hosted a National Championship in this venue. The preferred timing is also November/December.

A vote was conducted of the NCAs and EC members, and the Australia proposal was accepted to host the 2026 World Championship.

Thank you to Argentina and Australia for your excellent bids! We look forward to coming to Australia in 2026! Hopefully the Club Nautico Bariloche can host a South American Championship.

The proposal from Rochester Yacht Club in New York USA is included in the Dropbox folder for hosting the 2027 World Championship (early October on Lake Ontario). Marcus spoke highly of RYC, and we all know that they did a great job in 2012. Will fully agreed and thinks we should lock it in to engage our members long-term. Dan was at RYC this past October, and

the club rolled out the red carpet. Hugh would like to see us promote amateur awards even more, including for older Corinthian sailors.

Dan Busch made a motion to accept Rochester Yacht Club's proposal to host the 2027 World Championship, seconded by Simon Grain. The motion passed unanimously.

- 8) **Date and format of next meeting**: In recent years, we have held a mid-year virtual World Council Meeting in the April timeframe.
- 9) **Closing Remarks**: David shared that Stuart Jardine passed away Tuesday...obituary to come. He turned 90 in August during the European Championship. Rest in peace Stuart.